

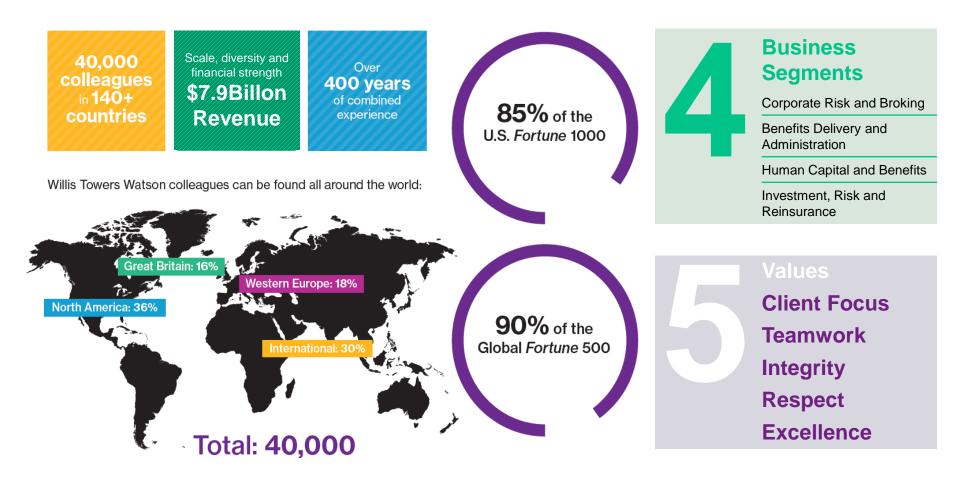
## **Agenda**



| Time         | Description                          | Speakers                          |
|--------------|--------------------------------------|-----------------------------------|
| 5 mins       | Welcome and introduction             | Business rep                      |
| 20 mins max. | Overview of Willis Towers Watson     | Business leader                   |
| 10 mins      | Our programs                         | Campus recruiter/<br>Business rep |
| 5 mins       | Day in the life of a graduate at WTW | Recent graduate hires             |
| 5 mins       | Q&A                                  | All participants                  |
|              | Networking                           | All participants                  |

## Willis Towers Watson: Who We Are

## A leading global advisory, broking and solutions company



## **Four Core Business Segments**

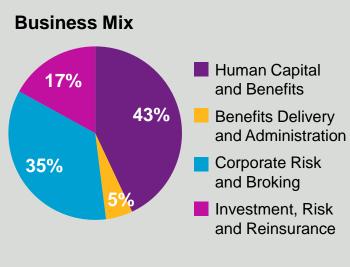
## Broad appeal to clients worldwide

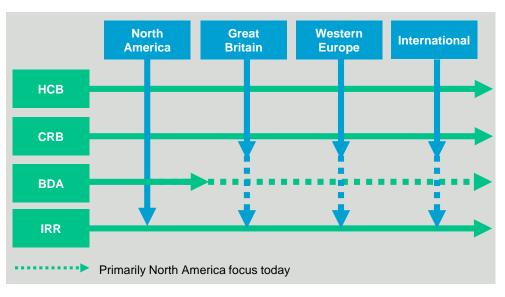






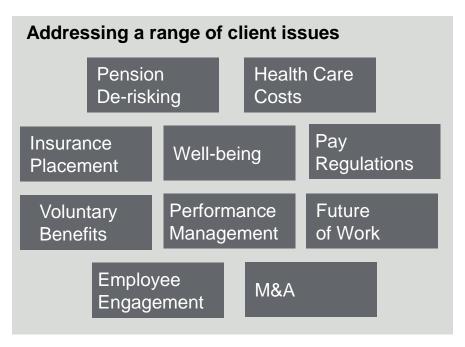


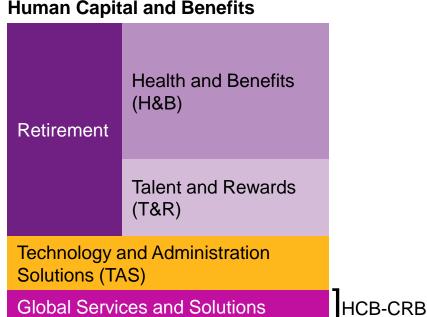




## **Human Capital and Benefits**

High-performing institutions cultivate and grow talent, carefully balancing costs and rewards. From employee benefits to executive compensation, we take a rounded perspective based on leading-edge thinking, data, analytics and software, unearthing new ways to motivate people, foster well-being and implement solutions that work.





Global reach of HCB: 14,000 colleagues

## **Benefits Delivery and Admin**

A changing health care landscape creates new opportunities. With our combined understanding of regulation and risk, behavioral insights and technology platforms, we create innovative exchange-based services and solutions that enable people to navigate options with confidence, and give employers decision-making peace of mind.



We have extensive experience delivering benefits to America's leading employers. Building on this experience, we will provide a quality-driven approach for the delivery of your employee benefits.



Our consumer-grade experience relies on a state-of-the-art enrollment system, a flexible process that allows employees to select the benefits that best fit their needs, and comprehensive end-to-end support throughout the plan year.



We will **partner** with you to determine the best approach for your company the right number of carriers, the right number of plans and the right support model for your diverse population.

We are wholly **dedicated** to partnering with you to support your **success**.



Beyond carrier competition, our highperforming exchange model delivers sustainable results through membercentric, best-practice employee engagement, and behavior change.

## **Corporate Risk and Broking**

We know how companies can unlock potential through effective risk management. Our clients rely on us to craft strategies to quantify, mitigate and transfer risk, taking advantage of our specialist industry experience and unparalleled market know-how. The result is a new way of embracing risk that drives superior results.

Experience, scale and customization in **managing** 

over \$23 billion in premiums

Global reach of CRB:

13,800 colleagues

Deep breadth servicing nearly

 $30,\!000$  clients

| Business lines       | Core functions     |
|----------------------|--------------------|
| P&C                  | Broking            |
| Financial lines      | Risk and analytics |
| Transportation lines | Global network     |
| Facultative          | Claims             |
| Affinity             |                    |

## CRB works with clients to:

- identify and quantify the risks facing their business
- develop strategies to mitigate and manage those risks
- implement broking strategies to transfer those risks and reduce the overall cost of risk

## **Investment, Risk and Reinsurance**

Our sophisticated approach to risk helps clients free up capital. We work in close concert with investors, reinsurers and insurers to manage the equation between risk and return. Blending advanced analytics with deep institutional knowledge, we reveal new opportunities to maximize performance.

| Capital and<br>Wholesale                  | Comprises a number of specialist, insurance-related businesses whose main clients are not corporations  |  |
|---|---|--|
| Investment<br>Advisory<br>Services        | Creating sustainable competitive advantage in investments through finding the best return opportunities, using the best risk management technology and achieving scale advantages |  |
| Insurance<br>Consulting and<br>Technology | Advises > 75% of world's leading insurers; world's largest provider of actuarial software   |  |
| Willis Capital<br>Markets and<br>Advisory | One of the largest dedicated insurance advisory teams in the market; has advised on over 100 M&A transactions; relationships with >150 ILS investors                              |  |
| Willis Re                                 | Reinsurance advisory and transaction services through three business divisions: North America, International, and Specialty   |  |
|   | Insurer Reinsurer Reinsurer   |  |

Representing clients in over 110 countries

94% client retention ratio





400 insured clients and 3600+ software users

1,200
Professionals across three global regions



Primary risk

## **Inclusion and Diversity**

Many of the **greatest ideas** and **discoveries** are born from a **diverse mix** of minds, backgrounds and experiences.



Certain **geographies** also have established chapters for:



Young Professionals

Colleagues with disabilities

## In 2016, Willis Towers Watson colleagues:



The Radnor office goes pink for Breast Cancer Awareness



Philadelphia colleagues gather at the LOVE statue to remember the Orlando victims during Pride month



Leaders at the Women's Forum for the Economy & Society in France



Dubai welcomes a speaker on International Women's Day



New York colleagues attend a Latinos at Work conference with the Center for Talent Innovation

## **Our Diversity Awards**

Willis Towers Watson is honored to have been recognized for our commitment to inclusion.

Best Places to Work for LGBT+ Equality



Human Rights Campaign's Corporate Equality Index

2017

Consultant of the Year



2015, 2014, 2013, 2012, 2011

**Diversity Champions Member** 

Stonewall Organization 2017



**Exemplary Employer Award** 

Tripartite Alliance for Fair & Progressive Employment Practices



Named to

Fortune's World's Most Admired Companies 2012 through 2016

Diversity Value Index Placement

Talent Management magazine

2016, 2015, 2014

Diversity and Inclusion Honor Roll

**Exelon Finance** 

2015, 2014, 2013,

2012, 2011



## Why Willis Towers Watson?







- Training: Generous professional certification support and associated incentives
- Advancement: Progress as rapidly as you can; client exposure begins early
- Rewards: Pay-for-performance culture and competitive, market-aligned benefits









Top 100
Undergraduate
Employers





## **Graduate Opportunities across Business Segments**

# **Business Segments**

# Human Capital and Benefits

Corporate Risk and Broking

Investment Risk and Reinsurance

Benefits Delivery and Administration

- Graduates are hired into specific roles across business segments
- Opportunity to specialize and become an expert in your area of interest ex: Actuarial
- Open to undergraduate/masters/PhD students
- Possible study support, depending on area of focus

## **Graduate Internships and Full-Time Programs**

## **Graduate Opportunities and Programs**

Immediate exposure to client assignments will challenge your imagination and creativity, as well as your ability to analyze data, draw conclusions and present recommendations.

 Strong development program that provide support through designations

## We offer full-time opportunities in the following business segments:

- Corporate Risk and Broking
- Human Capital and Benefits
- Investment Risk and Reinsurance
- Benefits Delivery & Administration

## **Graduate Internship Programs**

**Graduate** 

**Opportunities** 

We provide a valuable real-world experience that is both intellectually challenging and rewarding.

### You will:

- Work side by side with top-notch talent
- Support real client work from Day 1
- Mentoring opportunities
- Gain an understanding of what Willis Towers Watson does
- Find out if consulting is right for you
- Get your foot in the door

Our summer internships are anywhere from 8 to 10 weeks in duration

## What We Look For...

We look for candidates with proven academic abilities, intellect, creativity, problem-solving skills and more...



# Hiring Process Office Final Round Interview On-Campus Interview/Video Interview Online Application Questions & Testing



- Apply online at: careers.willistowerswatson.com/students-and-graduates
- Complete the online application by submitting your resume and cover letter
- Application deadline: We strive to have the majority of our recruitment complete by November so we encourage students to apply early.

## **Next Steps**



## **Interested? Apply directly online at:**

careers.willistowerswatson.com/students-and-graduates

## Important dates

| 9/19/2017 | First round on-campus interviews |
|-----------|----------------------------------|
|-----------|----------------------------------|

## **Start dates**

| 5/29/2018   | Internship |
|-------------|------------|
| Summer 2018 | Full-Time  |

