## Agenda

<table>
<thead>
<tr>
<th>Time</th>
<th>Description</th>
<th>Speakers</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 mins</td>
<td>Welcome and introduction</td>
<td>Business rep</td>
</tr>
<tr>
<td>20 mins max.</td>
<td>Overview of Willis Towers Watson</td>
<td>Business leader</td>
</tr>
<tr>
<td>10 mins</td>
<td>Our programs</td>
<td>Campus recruiter/Business rep</td>
</tr>
<tr>
<td>5 mins</td>
<td>Day in the life of a graduate at WTW</td>
<td>Recent graduate hires</td>
</tr>
<tr>
<td>5 mins</td>
<td>Q&amp;A</td>
<td>All participants</td>
</tr>
<tr>
<td></td>
<td>Networking</td>
<td>All participants</td>
</tr>
</tbody>
</table>
Willis Towers Watson: Who We Are
A leading global advisory, broking and solutions company

40,000 colleagues in 140+ countries
Scale, diversity and financial strength
$7.9 Billion Revenue
Over 400 years of combined experience

Willis Towers Watson colleagues can be found all around the world:

- Great Britain: 16%
- Western Europe: 18%
- North America: 36%
- International: 30%

Total: 40,000

85% of the U.S. Fortune 1000

Business Segments
- Corporate Risk and Broking
- Benefits Delivery and Administration
- Human Capital and Benefits
- Investment, Risk and Reinsurance

Values
- Client Focus
- Teamwork
- Integrity
- Respect
- Excellence

90% of the Global Fortune 500
Four Core Business Segments

Broad appeal to clients worldwide

HCB
Human Capital and Benefits

Benefits Delivery and Administration
Previously referred as Exchange Solutions

CRB
Corporate Risk and Broking

IRR
Investment, Risk and Reinsurance

Business Mix

- 17% Human Capital and Benefits
- 43% Benefits Delivery and Administration
- 35% Corporate Risk and Broking
- 5% Investment, Risk and Reinsurance

North America
Great Britain
Western Europe
International

HCB
CRB
BDA
IRR

Primarily North America focus today
Human Capital and Benefits

High-performing institutions cultivate and grow talent, carefully balancing costs and rewards. From employee benefits to executive compensation, we take a rounded perspective based on leading-edge thinking, data, analytics and software, unearthing new ways to motivate people, foster well-being and implement solutions that work.

Addressing a range of client issues

- Pension De-risking
- Health Care Costs
- Insurance Placement
- Well-being
- Pay Regulations
- Voluntary Benefits
- Performance Management
- Future of Work
- Employee Engagement
- M&A

Global reach of HCB: 14,000 colleagues
Benefits Delivery and Admin

A changing health care landscape creates new opportunities. With our combined understanding of regulation and risk, behavioral insights and technology platforms, we create innovative exchange-based services and solutions that enable people to navigate options with confidence, and give employers decision-making peace of mind.

We have extensive experience delivering benefits to America’s leading employers. Building on this experience, we will provide a quality-driven approach for the delivery of your employee benefits.

Our consumer-grade experience relies on a state-of-the-art enrollment system, a flexible process that allows employees to select the benefits that best fit their needs, and comprehensive end-to-end support throughout the plan year.

We will partner with you to determine the best approach for your company — the right number of carriers, the right number of plans and the right support model for your diverse population.

We are wholly dedicated to partnering with you to support your success.

Beyond carrier competition, our high-performing exchange model delivers sustainable results through member-centric, best-practice employee engagement, and behavior change.
Corporate Risk and Broking

We know how companies can unlock potential through effective risk management. Our clients rely on us to craft strategies to quantify, mitigate and transfer risk, taking advantage of our specialist industry experience and unparalleled market know-how. The result is a new way of embracing risk that drives superior results.

**Experience, scale and customization in managing**

$23 billion in premiums

**Global reach of CRB:**

13,800 colleagues

**Deep breadth**

servicing nearly

30,000 clients

<table>
<thead>
<tr>
<th>Business lines</th>
<th>Core functions</th>
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<tbody>
<tr>
<td>P&amp;C</td>
<td>Broking</td>
</tr>
<tr>
<td>Financial lines</td>
<td>Risk and analytics</td>
</tr>
<tr>
<td>Transportation lines</td>
<td>Global network</td>
</tr>
<tr>
<td>Facultative</td>
<td>Claims</td>
</tr>
<tr>
<td>Affinity</td>
<td></td>
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</table>

**CRB works with clients to:**

- identify and quantify the risks facing their business
- develop strategies to mitigate and manage those risks
- implement broking strategies to transfer those risks and reduce the overall cost of risk
Investment, Risk and Reinsurance

Our sophisticated approach to risk helps clients free up capital. We work in close concert with investors, reinsurers and insurers to manage the equation between risk and return. Blending advanced analytics with deep institutional knowledge, we reveal new opportunities to maximize performance.

<table>
<thead>
<tr>
<th>Capital and Wholesale</th>
<th>Comprises a number of specialist, insurance-related businesses whose main clients are not corporations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment Advisory Services</td>
<td>Creating sustainable competitive advantage in investments through finding the best return opportunities, using the best risk management technology and achieving scale advantages</td>
</tr>
<tr>
<td>Insurance Consulting and Technology</td>
<td>Advises &gt; 75% of world’s leading insurers; world’s largest provider of actuarial software</td>
</tr>
<tr>
<td>Willis Capital Markets and Advisory</td>
<td>One of the largest dedicated insurance advisory teams in the market; has advised on over 100 M&amp;A transactions; relationships with &gt;150 ILS investors</td>
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<tr>
<td>Willis Re</td>
<td>Reinsurance advisory and transaction services through three business divisions: North America, International, and Specialty</td>
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Inclusion and Diversity

Many of the greatest ideas and discoveries are born from a diverse mix of minds, backgrounds and experiences.

Willis Towers Watson has three global inclusion networks:

- Women and Supporters
- LGBT+ and Allies
- Multicultural

Certain geographies also have established chapters for:

- Young Professionals
- Colleagues with disabilities

In 2016, Willis Towers Watson colleagues:

- Philadelphia colleagues gather at the LOVE statue to remember the Orlando victims during Pride month
- The Radnor office goes pink for Breast Cancer Awareness
- Leaders at the Women's Forum for the Economy & Society in France
- Dubai welcomes a speaker on International Women's Day
- New York colleagues attend a Latinos at Work conference with the Center for Talent Innovation
Our Diversity Awards

Willis Towers Watson is honored to have been recognized for our commitment to inclusion.

**Best Places to Work for LGBT+ Equality**
Human Rights Campaign’s Corporate Equality Index
2017

**Diversity Champions Member**
Stonewall Organization
2017

**Exemplary Employer Award**
Tripartite Alliance for Fair & Progressive Employment Practices
2014

**Consultant of the Year**
International Association of Black Actuaries

**Named to**
*Fortune’s World’s Most Admired Companies*
2012 through 2016

**Diversity Value Index Placement**
*Talent Management* magazine
2016, 2015, 2014

**Diversity and Inclusion Honor Roll**
Exelon Finance
Why Willis Towers Watson?

- **Great industries and an even better company!**
- **A fun place to work**
- **We invest in your career**

- **Training:** Generous professional certification support and associated incentives
- **Advancement:** Progress as rapidly as you can; client exposure begins early
- **Rewards:** Pay-for-performance culture and competitive, market-aligned benefits
Graduate Opportunities across Business Segments

- Graduates are hired into specific roles across business segments
- Opportunity to specialize and become an expert in your area of interest ex: Actuarial
- Open to undergraduate/masters/PhD students
- Possible study support, depending on area of focus
Graduate Internships and Full-Time Programs

**Graduate Opportunities and Programs**

Immediate exposure to client assignments will challenge your imagination and creativity, as well as your ability to analyze data, draw conclusions and present recommendations.

- Strong development program that provide support through designations

**We offer full-time opportunities in the following business segments:**

- Corporate Risk and Broking
- Human Capital and Benefits
- Investment Risk and Reinsurance
- Benefits Delivery & Administration

**Graduate Internship Programs**

We provide a valuable real-world experience that is both intellectually challenging and rewarding.

You will:

- Work side by side with top-notch talent
- Support real client work from Day 1
- Mentoring opportunities
- Gain an understanding of what Willis Towers Watson does
- Find out if consulting is right for you
- Get your foot in the door

Our summer internships are anywhere from 8 to 10 weeks in duration.
What We Look For...

We look for candidates with proven academic abilities, intellect, creativity, problem-solving skills and more…

Are you…

Able to manage the details without losing sight of the big picture?

Assertive, hard working and flexible?

A quick and eager learner?

Passionate?

Self-driven?

Great communicator?

A good listener?
Hiring Process

- Apply online at: careers.willistowerswatson.com/students-and-graduates
- Complete the online application by submitting your resume and cover letter
- Application deadline: We strive to have the majority of our recruitment complete by November so we encourage students to apply early.
Next Steps

Interested? Apply directly online at: careers.willistowerswatson.com/students-and-graduates

Important dates

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>9/19/2017</td>
<td>First round on-campus interviews</td>
</tr>
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</table>

Start dates

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>5/29/2018</td>
<td>Internship</td>
</tr>
<tr>
<td>Summer 2018</td>
<td>Full-Time</td>
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